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1918

# Texas Pecan Nurser.

R. W. FAIR, Manager

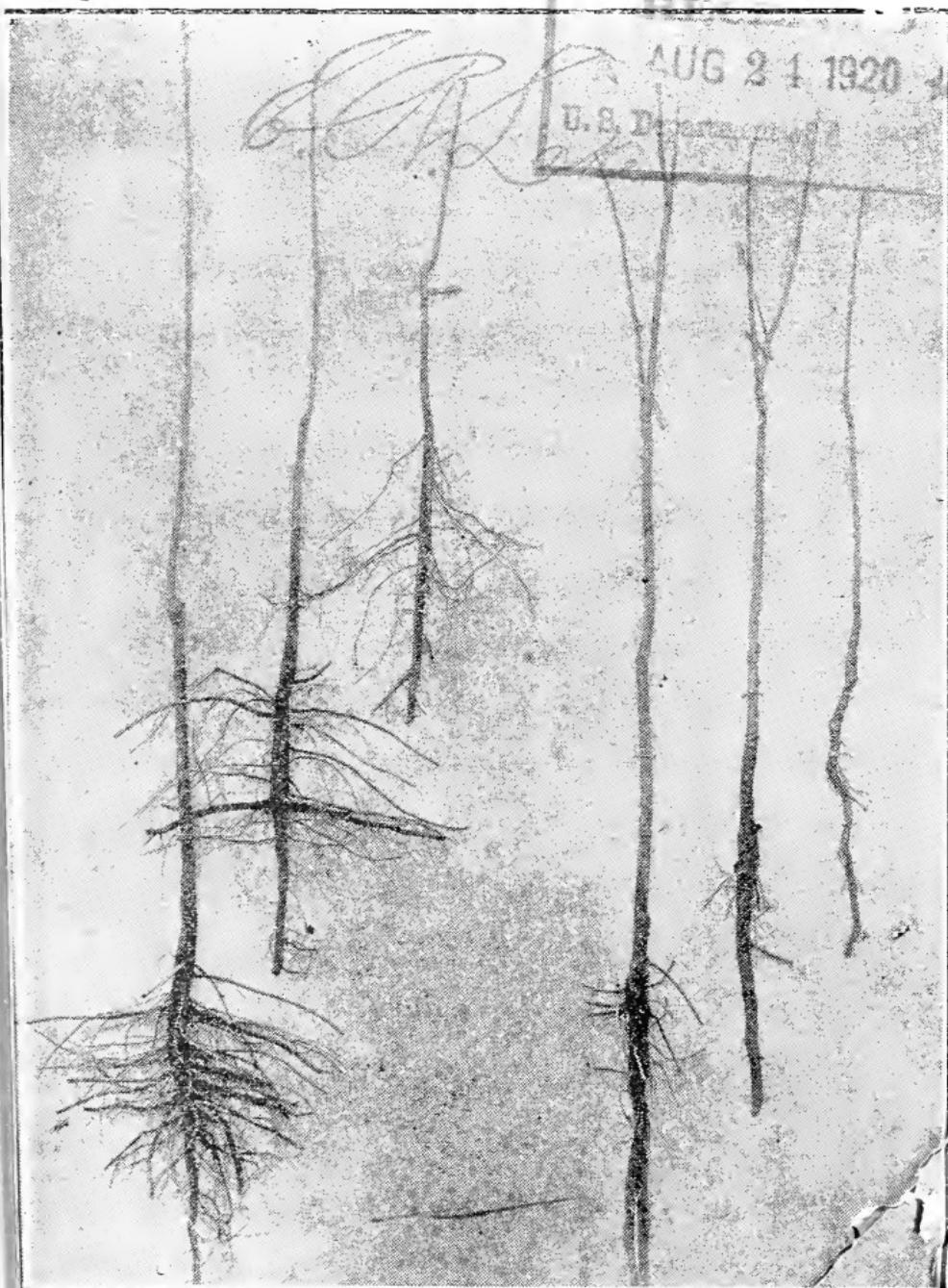
## Arp, Texas

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The Largest Paper Shell  
Pecan Nursery in the State

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90 to 100 percent of our trees live and grow  
off nicely



See Price List

The first thing that a business man will ask when thinking of making an investment is, what will it pay and is it a safe investment?

We think that we can prove to you beyond a doubt that money spent in setting out a pecan grove will bring you the largest profits and make the safest investments you can possibly make.

A pecan grove put out in first class condition on land that costs say \$25 per acre is valued at \$100 per acre the first year. Each year it is estimated that the growth will increase the value \$100 per acre until they are ten years old. This making them worth \$1000 per acre.

Here are a few figures for your consideration which will easily prove to you that an acre of paper shell pecans is worth \$1000 and up if they have had the proper care.

There are a great many capitalists that figure that if they buy a piece of property that pays them \$100 that property is worth \$1000, which would be 10 per cent. You can value an acre of pecans at \$1000, and when it is from 12 to 15 years old it will pay from 25 to 30 per cent on that valuation.

Mrs. T. D. Ramsey, of Albany, Georgia, has an 80 acre pecan grove which she has been offered \$80,000 for at 12 years old, but she refused to sell it and gave for her reason that there was nothing she could invest in that would bring her such an income and at the same time be so safe for her children as the pecan grove. (A wise decision.)

There is another in Georgia that refused \$20,000 for an eleven acre grove.

Col. C. A. Van Duzee, President of the National Nut Growers Association, said: My own best trees are eight years old now and they have returned me more money than the cost of trees, land cultivation, fertilizing and interest on the investment. He says he values his grove at ten times what it cost.

Mr. C. M. Barnwell, of Baconton, Georgia, sold his young grove for \$200,000. He cannot give up the pecan business so he has begun another grove of 400 trees.

Mr. I. P. Delmas, Pascagoula, Miss., has an 18 acre grove which contains 325 trees of four varieties and when this grove was only nine years old he gathered 9750 pounds of pecans from it. He sold these nuts at 75c, 60c and 40c per pound. Say he averaged 50c per pound, the crop for the year paid him \$4875 or \$270 per acre and \$15 per tree. This 18 acre grove would pay 10 per cent on \$48,750.00 and each acre would pay 10 per cent on \$2,700.00 and each tree would pay 10 per cent on \$150.00. As stated before this grove was only nine years old. You might say just beginning to bear. At 12 and 15 years it will double and treble the above crop, and will continue to increase yield every year as long as they live, and there are lots of pecan trees that's known to be over a hundred years old and is still bearing heavy crops. Think and see if you remember of seeing many large pecan trees dead. Now the above grove has had good attention but no better than we give it if we will.

Let's make a conservative estimate and cut the above figures one half and figure on 20 trees per acre at \$7.50 per tree; one acre would bring \$150 which would be 10 per cent on \$1,500.00. Remember we are figuring on young trees but wouldn't they be worth \$1000 per acre if they never increased any more? A pecan grove will continually increase in value as the trees grow larger. At twelve years they should double the above yield and at fifteen or twenty years they should double what they did at twelve years.

An article appeared in Home and State of Dallas, said every home in the pecan district should have at least 25 to 30 good pecan trees set out around the yard, barnyard, cow lot, hog pens and fence corners. All these are fine if the trees are cultivated and started off growing nicely. In many cases pecan trees bear from 200 to 600 pounds of pecans per tree and are readily sold at from 40 to 60c per pound. Twenty-five to thirty trees producing one half of the above crop and selling at one fourth the above price, would add some \$750 to \$900 to the income from the farm.

Mr. John A. Lott of Waycross, Georgia, has a four-acre seedling grove which produced 5,000 pounds pecans one year and were sold at \$1,275 which was \$318.75 per acre or would have been 10 per cent interest on \$3,187.50.

Are not these trees worth \$1,000 per acre?

#### **Suitable Soil For Pecans.**

Pecan trees will come nearer growing everywhere a tree will grow than any other tree we have. Land that you can get water from 10 to 35 feet deep will as a rule do fine. It is generally thought that pecans have to have bottom land, and it is good, but people are planting more pecans on up land and cut over pine land than any other kind these days and are getting just as good results as on bottom land. If you want a pecan grove and have land that grows other kinds of trees you can grow pecans if you will put them out and care for them.

#### **The First Cost of a Pecan Grove is Small.**

There should only be 15 to 20 trees planted to the acre, and 100 trees will set out from 5 to 7 acres. LOOK AT OUR PRICE LIST and figure for yourself.

Start your pecan grove NOW, because you can never have it UNLESS YOU START IT.

The Department of Agriculture in Bulletin No. 2 says that a man can plant a pecan grove and cultivate the land in other crops as he has been doing and at the same time be developing his pecan grove that will be worth from \$1,000 to \$2,000 per acre.

Every man that owns a home should set out from one to ten acres of pecans, by all means.

The figures that we have given are from good trees and groves and of course can not be used to base figures for the medium grove but, you can make a very conservative estimate and you will find that there will be, after a few years to the man that sets out 10 acres a good easy living, and the man that sets out 25 acres an

easy living and a good bank account. The man that sets out a hundred acre grove will have a fortune.

#### **Pecans vs. Insurance.**

It has often been said that it would be better for a man to leave his wife and children a 10 acre pecan grove in good condition, than to leave them a \$10,000 insurance policy. As the old saying goes "riches (money) takes wings and flies." This insurance money can be used very carefully but as a rule it's soon gone, and several children left for the mother to provide for. There are so many trades that look good at first but later the judgment of men and women proves a failure. In many cases the insurance money has been lost in this way.

If a pecan grove has been left, it will bring a regular income, increasing each year. As has been stated, a pecan grove increases in value each year as the trees get older. The money from the pecans is not all turned over to them at one time but it comes once a year and at the same time the grove remains and is in better condition each year as time rolls on.

#### **Set Out Pecan Trees For Shade Trees.**

We find that in many places the people in the cities, towns and on the farms are putting out pecans for shade trees. This is a very wise idea, because there isn't any tree that makes a prettier shade tree than a pecan. It grows to be very large in every way and has a most beautiful shape. Besides its beauty a few of these trees will add much in the way of food and cash. Why plant trees that will never be of any service except for shades? One good pecan tree will often pay from \$25.00 to \$50.00 per year.

#### **Varieties.**

We grow the following varieties which we consider best: Stuart, Van Demer, Schley, and Delmas. The Stuart pecan is considered the best by all. We feel safe in saying that 70 per cent of the pecans planted are of this variety, so to meet the demand our stock runs heavy of it. We grow three other varieties which are the best there is. If you are not acquainted with the different varieties, send your order and we will give you a good nursery assortment.

We have the largest Paper Shell Pecan Nursery in this part of the South, and it is our intention to grow the very best pecan trees that can be grown. We believe in "Quality First."

We have for sale now, for this fall and winter delivery, some of the nicest trees we ever saw grow. These trees were budded in the Spring and in forty-five days several of these buds had put out, bloomed and had several little pecans on them. The buds on our trees have made a growth of from one to seven feet. This shows that our trees are very healthy.

#### **Buy Texas Grown Trees.**

If you are going to buy pecan trees give us a chance. You will find it much better to buy Texas grown trees than to buy them from some other state where the





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# TEXAS PECAN NURSERY

THE PECAN NURSERY OF TEXAS

ARP, TEXAS

## Close Out Sale on Paper Shell Pecan Trees

THE demand for our well rooted Pecan trees has been so great that we have only a few hundred more to offer, and in order to close them out before our budding begins we are going to offer a

SPECIAL 15 PER CENT DISCOUNT OFF OF OUR REGULAR PRICE

TREES	Lots of 10 or less, each	25	100	1000
2 to 3 feet	65	60	55	50
3 to 4 feet	80	70	65	60
4 to 5 feet	1.00	90	80	70
5 to 6 feet	1.25	1.15	1.00	90
6 to 7 feet	1.50	1.35	1.25	1.10
7 to 8 feet	2.00	1.75	1.65	1.50

We grow mostly the Stuart Pecan, as most of our customers want it, but we still have a few Delmos and Van Deman. All these varieties are good, but in order for us to be able to fill your order promptly will ask that you leave the selection of the varieties to us, and we will give you the best selection we have when your order arrives.

You can set Pecans out safely until March 10th, but the sooner you can get them out the better. If you are not ready to set them just now, send in your order and we will hold them until you get ready.

You will remember that we grow the best root system on our trees that's grown in the South, and that is why our customers are getting from 90 to 100 per cent of our trees to live. Order your trees today and get a Pecan grove growing for you.

Yours respectfully,

TEXAS PECAN NURSERY

R. W. FAIR, MANAGER



climate and soil is different. You can get your trees from us and have them in the ground again before they come from other states.

**WHAT A FEW OF OUR CUSTOMERS SAY  
Write Them If You Like.**

Dr. C. C. Crews, of Tyler, Texas, says: Your pecan trees have done better for me than any I have ever bought from any other nursery.

Chas. I. Edwards, Station A., Dallas, Texas. (Pecan Specialist). Your pecan trees have the best root system I ever saw. Would rather have them at your prices than most pecan trees as a free gift.

Dr. W. M. Cole, Longview, Texas: All the trees that I bought from you last winter are living and doing fine. Will want more of the same kind of trees this fall.

Rev. J. B. Turrentine, Texarkana, Texas: Every one of the pecan trees bought from you last season have lived and made a fine growth. Will want your prices on more this fall.

E. B. Alford, Henderson, Texas: I have bought several lots of pecan trees from Texas Pecan Nursery, and it affords me pleasure to say that I have had excellent success with them, not losing over 2 per cent. I attribute this success to the excellent root system they are growing, and to the special care they are giving to digging and packing their trees.

**REFERENCES:**

Arp Guaranty State Bank, Arp, Texas.

H. A. Pace, Arp, Texas.

P. N. Arnold, Arp, Texas.

Henry Acker, Agricultural Agent, Smith County, White House, Texas.

Chas. L. Edwards, Station A., Dallas, Texas.

**Prices on Our Trees.**

Our prices are not on runty stock but on good thrifty trees that will with the root system they have, give excellent satisfaction.

Our prices are as low as you can expect to get first class trees for. It costs more for a nursery to grow large thrifty trees than it does to grow small shabby ones.

If you are going to buy pecan trees be sure to buy good ones. This is the first step to success in planting trees.

Trees	Lots of 10 or less, each	25	100	1000
2 to 3 feet	65	60	55	50
3 to 4 feet	80	70	65	60
4 to 5 feet	1.00	90	80	70
5 to 6 feet	1.25	1.15	1.00	90
6 to 7 feet	1.50	1.35	1.25	1.10
7 to 8 feet	2.00	1.75	1.65	1.50

**These Prices Are All F. O. B. Here.**

Send us your order at once as the sooner you get your trees out the better.

Now don't put off this matter until tomorrow, or next week, but Do It Today.

We thank all who send us their business, in advance and wish you much success with pecans.

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Best rooted budded pecan trees grown in the South, as shown in picture. A good root system is the life and making of a pecan tree, DON'T BUY ANYTHING ELSE. 90% to 100% of Our Trees Live and Grow Off Nicely.

**The Trees on the Left Shown in This Picture Were Grown by Us.**

We plant a special kind of seed nut that is especially adapted to growing the best rooted tree that's grown.

Our soil here is also especially adapted to producing this fine rooted pecan tree. A tree with good roots, like ours, can reach out in all directions and draw MOISTURE and PLANT FOOD with every root.

A well rooted tree will not only live better and grow better, but these roots will cause it to bear earlier and produce more nuts. A well rooted pecan tree should be one-third larger in five years time than a poorly rooted tree like shown on right side of picture.

The kind of tree you buy is your foundation. Buy the best.

**The Trees on the Right Shown in this Picture Were Grown by Other Nurseries.**

90% of the Pecan Nurseries grow a tree like is shown on right side of picture.

A tree with this kind of a root system can not draw any moisture or plant food except that which comes in contact with this one tap root and in some cases a very few lateral roots.

A tree with practically no lateral roots, as shown in this picture, in many cases can not live, and many that do live can not make a satisfactory growth, as they can not draw a sufficient amount of moisture and plant food.

DON'T FAIL TO SET OUT THE RIGHT KIND OF TREES as your future success depends on the kind of tree you set out.

**The Best Is the Cheapest.**

We grow nothing but pecans, we study nothing but pecans—why shouldn't we grow the BEST pecan trees that are grown? Of course you can buy trees like shown in right of picture for less money than we can sell ours, but what are you getting? Ours are the cheaper at twice their price. Let QUALITY be first when you set your grove.

Yours very truly,

**Texas Pecan Nursery  
Arp, Texas**